

**Blossom Hill Home & School Club**  
**Profit & Loss Statements**  
**Month-end FY 2017-2018 Through January 31, 2018**  
**Includes 2017-2018 Final Budget and 2016-2017 FY Actuals**

	Actual FY 2016-2017	Final Budget FY 2017-2018	P&L Aug-17	P&L Sep-17	P&L Oct-17	P&L Nov-17	P&L Dec-17	P&L Jan-18	Actual QTD Q1 2017/18	Actual QTD Q2 2017/18	Actual YTD 2017-2018	Actual YTD vs. Budget
	2	3	4	5	6	7	8	4	5	8	9	
<b>INCOME</b>												
<b>Book Fair</b>												
Book Fair Expense	\$ (10,593)	\$ (12,600)	\$ -	\$ -	\$ -	\$ (11)	\$ (9,957)	\$ -	\$ -	\$ (9,968)	\$ (9,968)	\$ 2,632
Book Fair Sales	9,954	12,000	-	-	-	335	9,364	-	-	9,699	9,699	(2,301)
Total Book Fair	(640)	(600)	-	-	-	324	(593)	-	-	(269)	(269)	331
<b>Community Sponsorship Program</b>												
Community Sponsorship Expense	(4,993)	(5,000)	(65)	(174)	(44)	-	-	-	(284)	-	(284)	4,716
Community Sponsorships	11,000	12,000	7,694	4,677	370	1,500	248	1,000	12,742	2,748	15,489	3,489
Total Community Sponsorship	6,007	7,000	7,629	4,503	326	1,500	248	1,000	12,458	2,748	15,205	8,205
<b>Free 2 Me Fundraisers</b>												
Amazon Associate Payment	924	800	135	-	-	193	-	24	135	217	352	(448)
Boxtops	916	1,200	-	-	-	-	-	820	-	820	820	(380)
Corporate Matching	38,186	38,000	258	6,035	17,121	4,315	4,108	3,999	23,414	12,421	35,835	(2,165)
eScrip	2,226	2,600	130	108	102	92	79	82	340	253	593	(2,007)
Local Businesses	1,216	2,000	-	-	1,941	-	-	-	1,941	-	1,941	(59)
Recycling Program	600	-	-	-	374	63	-	86	374	149	523	523
Total Free 2 Me Fundraisers	44,068	44,600	523	6,143	19,538	4,663	4,187	5,010	26,204	13,859	40,063	(4,537)
<b>Harvest Festival</b>												
Auction & Raffle Proceeds	-	-	-	-	-	-	-	-	-	-	-	-
Expense	(10,064)	(12,000)	-	(2,860)	(3,323)	(3,413)	(67)	(201)	(6,183)	(3,680)	(9,863)	2,137
Sponsorships	2,384	-	-	195	1,045	-	-	-	1,240	-	1,240	1,240
Food Purchases	4,015	-	-	-	-	76	-	-	-	76	76	76
Vendor Fees	-	-	-	-	-	-	-	-	-	-	-	-
Food Truck give-back	-	-	-	-	-	290	-	-	-	290	290	-
Teacher Adventures	3,681	-	-	-	1,465	540	(142)	-	1,465	398	1,863	1,863
Ticket Sales	13,083	12,000	-	1,390	12,581	-	-	-	13,971	-	13,971	1,971
Total Harvest Festival	13,099	-	-	(1,276)	11,769	(2,507)	(209)	(201)	10,493	(2,917)	7,576	7,287
<b>Interest and Investment Income</b>												
	286	275	25	24	25	24	25	25	74	74	149	(126)
<b>Miscellaneous Income</b>												
5th grade T-shirts	-	-	-	-	-	-	-	-	-	-	-	-
Beach Party	-	-	-	-	-	-	-	-	-	-	-	-
Math Olympiad	478	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous Income	137	-	-	-	-	-	-	-	-	-	-	-
Total Miscellaneous Income	615	-	-	-	-	-	-	-	-	-	-	-
<b>One Check</b>												
Buzz Book/Fourleaf Expense	(1,059)	1,000	-	-	-	-	-	(550)	-	(550)	(550)	(1,550)
General Donations	184,076	191,000	91,660	113,384	11,060	7,065	1,955	6,070	216,104	15,090	231,194	40,194
Paypal Transaction Fees	(3,786)	(4,775)	(2,032)	(2,072)	(202)	(142)	(31)	(148)	(4,307)	(321)	(4,628)	147
Total One Check	179,232	187,225	89,628	111,312	10,858	6,923	1,924	5,372	211,797	14,219	226,016	38,791
<b>Site Fund Assistance</b>												
Fund-a-Need	45,020	45,000	-	-	-	-	-	-	-	-	-	(45,000)
Giving Tree	1,615	1,500	-	-	-	-	-	-	-	-	-	(1,500)
Total Site Fund Assistance	46,635	46,500	-	-	-	-	-	-	-	-	-	(46,500)
<b>The Hive</b>												
Auction Proceeds	62,054	60,000	-	-	-	-	-	-	-	-	-	(60,000)
Signup Party Proceeds	36,970	30,000	-	637	343	100	-	-	980	100	1,080	(28,920)
Event Expenses	(25,906)	(27,897)	-	(1,499)	-	-	-	-	(1,499)	-	(1,499)	26,398
Ticket Sales	17,550	20,000	-	-	-	-	-	-	-	-	-	(20,000)

	Actual FY 2016-2017	Final Budget FY 2017-2018	P&L Aug-17	P&L Sep-17	P&L Oct-17	P&L Nov-17	P&L Dec-17	P&L Jan-18	Actual QTD Q1 2017/18	Actual QTD Q2 2017/18	Actual YTD 2017-2018	Actual YTD vs. Budget
Credit Card Processing Fees	(4,679)	(5,000)	-	-	-	-	-	-	-	-	-	5,000
Centerpieces	1,782	2,000	-	-	-	-	-	-	-	-	-	(2,000)
Sponsor-a-Teacher	990	1,100	-	-	-	-	-	-	-	-	-	(1,100)
Underwriting	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total The Hive</b>	<b>88,761</b>	<b>80,203</b>	<b>-</b>	<b>(862)</b>	<b>343</b>	<b>100</b>	<b>-</b>	<b>-</b>	<b>(519)</b>	<b>100</b>	<b>(419)</b>	<b>(80,623)</b>
<b>Yearbook</b>												
Year Book Printing	(6,868)	(6,500)	-	-	-	-	-	-	-	-	-	6,500
Year Book Sales	5,722	6,500	1,425	1,919	2,050	88	18	53	5,394	158	5,552	(949)
<b>Total Yearbook</b>	<b>(1,146)</b>	<b>-</b>	<b>1,425</b>	<b>1,919</b>	<b>2,050</b>	<b>88</b>	<b>18</b>	<b>53</b>	<b>5,394</b>	<b>158</b>	<b>5,552</b>	<b>5,552</b>
<b>TOTAL INCOME</b>	<b>\$ 376,917</b>	<b>\$ 365,203</b>	<b>\$ 99,229</b>	<b>\$ 121,764</b>	<b>\$ 44,908</b>	<b>\$ 11,115</b>	<b>\$ 5,598</b>	<b>\$ 11,260</b>	<b>\$ 265,901</b>	<b>\$ 27,973</b>	<b>\$ 293,873</b>	<b>\$ (71,619)</b>
<b>EXPENSES</b>												
<b>Elective Student Enrichment</b>												
Arts & Theater Reserve	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	\$ -
Chorus Expenses	11,360	12,000	-	-	-	1,632	-	-	-	1,632	1,632	(10,368)
Chorus Tuition, Tickets, Other	(12,815)	(12,000)	(11,631)	-	(155)	(120)	-	-	(11,786)	(120)	(11,906)	94
Honey Bee Choir Expenses	6,846	8,000	-	-	-	-	-	169	-	169	169	(7,831)
Honey Bee Choir Tuition, Tickets, Other	(7,985)	(8,000)	-	-	-	-	-	(6,845)	-	(6,845)	(6,845)	1,155
The Play Expenses	29,602	25,000	-	1,561	228	588	3,624	1,730	1,789	5,942	7,731	(17,269)
The Play Tuition, Tickets, Other	(32,889)	(25,000)	-	-	(888)	(1,065)	-	(590)	(888)	(1,655)	(2,543)	22,458
Science Fair Expenses	4,766	5,500	-	-	-	-	1	163	-	164	164	(5,336)
Science Fair Tuition	(6,152)	(5,500)	-	-	-	-	(30)	(4,465)	-	(4,495)	(4,495)	1,005
Scholarship Fund	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Elective Student Enrichment</b>	<b>(7,267)</b>	<b>-</b>	<b>(11,631)</b>	<b>1,561</b>	<b>(815)</b>	<b>1,035</b>	<b>3,595</b>	<b>(9,838)</b>	<b>(10,885)</b>	<b>(5,208)</b>	<b>(16,094)</b>	<b>(16,094)</b>
<b>Class Supplies</b>												
Classroom Supplies	38,385	38,000	-	-	-	-	-	34,800	-	34,800	34,800	(3,200)
Consumable Workbooks	20,000	26,000	-	-	-	-	-	24,600	-	24,600	24,600	(1,400)
<b>Total Class Supplies</b>	<b>58,385</b>	<b>64,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>59,400</b>	<b>-</b>	<b>59,400</b>	<b>59,400</b>	<b>(4,600)</b>
<b>Community Involvement</b>												
Bingo Night, Bee Factor	-	-	-	-	-	-	-	-	-	-	-	-
CASA	-	-	-	-	-	-	-	-	-	-	-	-
Fun Fridays	-	100	-	-	-	-	-	-	-	-	-	(100)
Moms Night Out	(310)	-	(645)	(751)	-	1,382	-	-	(1,397)	1,382	(15)	(15)
Movie Night	960	1,000	-	-	(241)	882	-	-	(241)	882	641	(360)
Parent Education	800	800	-	-	-	-	-	-	-	-	-	(800)
Safe Routes to School	517	925	-	-	714	-	-	-	714	-	714	(211)
School Beautification/ Green Team	-	100	-	-	-	-	-	-	-	-	-	(100)
Spirit Wear	1,541	500	(334)	(740)	(476)	-	-	-	(1,551)	-	(1,551)	(2,051)
Staff Recognition	519	1,000	-	-	(726)	(1,694)	1,074	-	(726)	(620)	(1,346)	(2,346)
<b>Total Community Involvement</b>	<b>4,027</b>	<b>4,425</b>	<b>(980)</b>	<b>(1,492)</b>	<b>(729)</b>	<b>570</b>	<b>1,074</b>	<b>-</b>	<b>(3,200)</b>	<b>1,644</b>	<b>(1,557)</b>	<b>(5,982)</b>
<b>Core Support Programs</b>												
Health Clerk	11,084	11,400	-	-	-	-	-	5,700	-	5,700	5,700	(5,700)
Instructional Assistant	34,381	-	-	-	-	-	-	-	-	-	-	-
P.E. Specialist	20,112	30,000	-	-	-	-	-	15,000	-	15,000	15,000	(15,000)
Math Specialist	-	81,000	-	-	-	-	-	40,500	-	40,500	40,500	(40,500)
Library Aide	-	-	-	-	-	-	-	-	-	-	-	-
Literacy Specialist	21,692	23,500	-	-	-	-	-	11,750	-	11,750	11,750	(11,750)
Noontime Sports	5,787	7,400	-	-	-	-	-	3,700	-	3,700	3,700	(3,700)
Read Naturally Program	-	34,000	-	-	-	-	-	17,000	-	17,000	17,000	(17,000)
Safety & Emergency	10,897	11,000	-	-	-	-	-	5,500	-	5,500	5,500	(5,500)
Noon Yard Duty	6,577	7,200	-	-	-	-	-	3,600	-	3,600	3,600	(3,600)
<b>Total Core Support Programs</b>	<b>110,529</b>	<b>205,500</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>102,750</b>	<b>-</b>	<b>102,750</b>	<b>102,750</b>	<b>(102,750)</b>
<b>Operating Expenses</b>												
Bad Debts	-	-	-	-	-	-	-	-	-	-	-	-
Filing Fees	95	115	-	-	-	-	-	-	-	-	-	(115)

	Actual FY 2016-2017	Final Budget FY 2017-2018	P&L Aug-17	P&L Sep-17	P&L Oct-17	P&L Nov-17	P&L Dec-17	P&L Jan-18	Actual QTD Q1 2017/18	Actual QTD Q2 2017/18	Actual YTD 2017-2018	Actual YTD vs. Budget
Insurance/Fees	510	610	-	-	610	-	-	-	610	-	610	-
Miscellaneous Expense	35	500	-	-	-	-	12	-	-	12	12	(488)
Office Supplies	106	200	-	-	-	-	-	-	-	-	-	(200)
Postage Expenses	99	100	-	-	-	-	-	-	-	-	-	(100)
Equipment Rental	(400)	-	-	-	-	-	-	-	-	-	-	-
QuickBooks Payments Fees	391	350	-	-	-	65	-	-	-	65	65	(285)
Software & Online Subscriptions	290	1,000	-	-	-	-	-	-	-	-	-	(1,000)
Tax Preparation Fee	1,250	1,600	-	-	-	-	-	-	-	-	-	(1,600)
<b>Total Operating Expenses</b>	<b>2,376</b>	<b>4,475</b>	<b>-</b>	<b>-</b>	<b>610</b>	<b>65</b>	<b>12</b>	<b>-</b>	<b>610</b>	<b>77</b>	<b>687</b>	<b>(3,788)</b>
<b>Other Educational Support</b>												
Funds to be Allocated (Used)	127,273	12,503	-	-	-	-	-	-	-	-	-	(12,503)
One Time Expenses	-	-	-	-	-	-	-	-	-	-	-	-
Math Specialist	-	-	-	-	-	-	-	-	-	-	-	-
Ballot Measure Support	2,500	-	-	-	-	-	-	-	-	-	-	-
Site Fund Assistance Grant	-	45,000	-	-	-	-	-	-	-	-	-	(45,000)
<b>Total Other Educational Support</b>	<b>129,773</b>	<b>57,503</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(57,503)</b>
<b>Student Enrichment</b>												
Accelerated Reader	5,674	7,644	-	-	-	-	-	7,644	-	7,644	7,644	-
Art Docents	2,000	2,000	-	-	-	2,000	-	-	-	2,000	2,000	-
Assemblies	-	1,196	-	-	-	-	-	1,196	-	1,196	1,196	-
Authors Fair	1,298	2,700	-	-	-	-	-	2,700	-	2,700	2,700	-
Colonial Days	(4,108)	-	-	-	-	-	-	-	-	-	-	-
Cornerstone	839	1,500	-	-	-	-	-	-	-	-	-	(1,500)
Library	-	1,100	-	-	-	-	-	1,100	-	1,100	1,100	-
Mileage Club	1,287	3,400	-	-	-	-	-	3,400	-	3,400	3,400	-
Science Camp Scholarship Fund	-	1,500	-	-	-	-	-	1,500	-	1,500	1,500	-
Science Fair Expense	-	-	-	-	-	-	-	-	-	-	-	-
Student Council	-	-	-	-	-	-	-	-	-	-	-	-
The Swarm	(125)	1,000	-	-	-	-	-	-	-	-	-	(1,000)
YSI/Science Field Trips	2,980	7,260	-	-	-	-	-	7,260	-	7,260	7,260	-
<b>Total Student Enrichment</b>	<b>9844.68</b>	<b>29,300</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,000</b>	<b>-</b>	<b>24,800</b>	<b>-</b>	<b>26,800</b>	<b>26,800</b>	<b>(2,500)</b>
<b>Technology</b>												
Computers	69,250	-	-	-	-	-	-	-	-	-	-	-
Technology Supplies	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Technology</b>	<b>69,250</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL EXPENSES BEFORE ALLOCATION</b>	<b>\$ 249,645</b>	<b>\$ 352,700</b>	<b>\$ (12,611)</b>	<b>\$ 69</b>	<b>\$ (934)</b>	<b>\$ 3,670</b>	<b>\$ 4,681</b>	<b>\$ 177,112</b>	<b>\$ (13,476)</b>	<b>\$ 185,463</b>	<b>\$ 171,987</b>	<b>\$ (180,713)</b>
<b>TOTAL EXPENSES AFTER ALLOCATION</b>	<b>\$ 376,917</b>	<b>\$ 365,203</b>	<b>\$ (12,611)</b>	<b>\$ 69</b>	<b>\$ (934)</b>	<b>\$ 3,670</b>	<b>\$ 4,681</b>	<b>\$ 177,112</b>	<b>\$ (13,476)</b>	<b>\$ 185,463</b>	<b>\$ 171,987</b>	<b>\$ (193,216)</b>
<b>NET OPERATING INCOME (LOSS)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 111,840</b>	<b>\$ 121,695</b>	<b>\$ 45,842</b>	<b>\$ 7,445</b>	<b>\$ 917</b>	<b>\$ (165,852)</b>	<b>\$ 279,377</b>	<b>\$ (157,490)</b>	<b>\$ 121,886</b>	<b>\$ 121,597</b>

**Blossom Hill Home & School Club**  
**Balance Sheets**  
**Month-end FY 2017-2018 through January 31, 2018**

	<u>July 31, 2017</u>	<u>Aug 31, 2017</u>	<u>Sep 30, 2017</u>	<u>Oct 31, 2017</u>	<u>Nov 31, 2017</u>	<u>Dec 31, 2017</u>	<u>Jan 31, 2018</u>
<b>ASSETS</b>							
<b>Current Assets</b>							
Bank Accounts							
Charles Schwab Money Market	\$ 6,916	\$ 6,916	\$ 6,916	\$ 6,916	\$ 6,916	\$ 6,916	\$ 6,916
NEW Checking- US Bank (8431)	167,692	279,740	401,682	445,558	452,979	453,870	239,017
Savings- US Bank	295,425	295,450	295,474	295,499	295,524	295,549	295,574
Total Bank Accounts	470,033	582,106	704,073	747,974	755,419	756,336	541,508
<b>Other Current Assets</b>							
Charles Scwab Investments	3,182	3,182	3,182	3,182	3,182	3,182	3,182
Grants Carryforwards	14,024	14,024	14,024	14,024	14,024	14,024	-
Receivable from LGUSD	-	-	-	-	-	-	-
Prepaid Expenses - Event Deposits	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Total Other Current Assets	20,206	20,206	20,206	20,206	20,206	20,206	6,182
Total Current Assets	\$ 490,239	\$ 602,312	\$ 724,279	\$ 768,180	\$ 775,624	\$ 776,541	\$ 547,689
<b>TOTAL ASSETS</b>	<u>\$ 490,239</u>	<u>\$ 602,312</u>	<u>\$ 724,279</u>	<u>\$ 768,180</u>	<u>\$ 775,624</u>	<u>\$ 776,541</u>	<u>\$ 547,689</u>
<b>LIABILITIES AND EQUITY</b>							
<b>Liabilities</b>							
<b>Current Liabilities</b>							
<b>Other Liabilities</b>							
Accrued Expense	\$ 387	\$ 387	\$ 387	\$ 387	\$ 387	\$ 387	\$ 387
Total Deferred Revenue	1,436	1,669	1,941	-	-	-	-
Reserves/Restricted Funds							
General Operating Reserve	120,550	120,550	120,550	120,550	120,550	205,500	205,500
Music & Theater Capital Reserve	6,121	6,121	6,121	6,121	6,121	6,121	6,121
Principals Fund a Need	7,500	7,500	7,500	7,500	7,500	63,000	-
Math Specialist Reserve	-	-	-	-	-	-	-
Student Supply Fund	-	-	-	-	-	-	-
Technology Reserve	150,565	150,565	150,565	150,565	150,565	150,565	150,565
Total Reserves/Restricted Funds	284,736	284,736	284,736	284,736	284,736	425,186	362,186
Unrestricted Reserves							
General Unrestricted Reserve	19,970	19,970	19,970	19,970	19,970	59,958	59,958
Funds to be Allocated - 2015	3,271	3,271	3,271	3,271	3,271	3,271	3,271
Funds to be Allocated - 2016	53,250	53,250	-	-	-	-	-
Total Unrestricted Reserves	76,491	76,491	23,241	23,241	23,241	63,229	63,229
Total Current Liabilities	363,051	363,284	310,306	308,365	308,365	488,803	425,803
<b>Total Liabilities</b>	363,051	363,284	310,306	308,365	308,365	488,803	425,803
<b>Equity</b>							
Opening Bal Equity	-	-	-	-	-	-	-
Retained Earnings	-	127,188	180,438	180,438	180,438	-	-
Net Income (Loss)	127,187	111,840	233,535	279,377	286,821	287,738	121,886
Total Equity	127,187	239,028	413,973	459,815	467,259	287,738	121,886
<b>TOTAL LIABILITIES AND EQUITY</b>	<u>\$ 490,239</u>	<u>\$ 602,312</u>	<u>\$ 724,279</u>	<u>\$ 768,180</u>	<u>\$ 775,624</u>	<u>\$ 776,541</u>	<u>\$ 547,689</u>