

**Blossom Hill Home & School Club**  
**Profit & Loss Statements**  
**Budget vs. Actual Variance Analysis**  
**FY 2021-2022**

Actuals through 04/30/2022

Note: Budget approved by membership 9/22/21; updated 11/17/21 to reallocate software license fees between Consumables and Student Enrichment. No impact on budget income or expense totals.

	Budget FY 2021-2022	P&L Aug-21	P&L Sep-21	P&L Oct-21	P&L Nov-21	P&L Dec-21	P&L Jan-22	P&L Feb-22	P&L Mar-22	P&L Apr-22	Actual YTD 2021-2022	Actual YTD vs. Budget FY 2021- 2022
<b>INCOME</b>												
<b>Book Fair</b>												
Book Fair Expense	\$ (15,550)	\$ -	\$ -	\$ -	\$ (6,482)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (6,482)	\$ 9,068
Book Fair Sales	15,550	-	-	-	6,407	-	-	-	-	-	6,407	(9,143)
Total Book Fair	-	-	-	-	(75)	-	-	-	-	-	(75)	(75)
<b>Community Sponsorship Program</b>												
Community Sponsorship Expense	(4,725)	-	-	-	-	-	-	-	(486)	(216)	(702)	4,023
Community Sponsorships	3,750	1,250	-	-	-	2,000	-	1,500	1,250	-	6,000	2,250
Total Community Sponsorship	(975)	1,250	-	-	-	2,000	-	1,500	764	(216)	5,298	6,273
<b>Free 2 Me Fundraisers</b>												
Amazon Associate Payment	1,000	-	-	-	202	-	-	-	277	-	479	(521)
Boxtops	-	-	-	-	-	-	113	-	-	-	113	113
Corporate Matching	40,000	-	4,664	500	16,372	400	-	27,277	106	250	49,569	9,569
eScrip	100	-	-	10	5	10	-	-	2	10	37	(63)
Local Businesses	900	-	-	-	252	-	2,278	116	283	63	2,992	2,092
Recycling Program	-	-	-	-	-	-	-	-	-	-	-	-
Total Free 2 Me Fundraisers	42,000	-	4,664	510	16,830	410	2,391	27,393	668	323	53,190	11,190
<b>Harvest Festival</b>												
Total Harvest Festival	-	-	-	-	-	-	-	-	-	-	-	-
<b>Interest and Investment Income</b>	155	3	4	6	5	6	6	5	6	5	45	(110)
<b>Miscellaneous Income</b>												
5th grade T-shirts	-	(7)	-	-	-	-	-	-	-	-	(7)	(7)
Sales of Product Income	-	-	-	-	-	330	60	10	10	20	430	430
Miscellaneous Income	-	-	-	-	-	-	-	-	-	-	-	-
Total Miscellaneous Income	-	(7)	-	-	-	330	60	10	10	20	423	423
<b>One Community</b>												
General Donations	136,238	-	36,847	500	59,423	-	-	26,834	-	-	123,603	(12,634)
Other Expense	-	-	-	-	(25)	-	-	-	(166)	-	(191)	(191)
Paypal Transaction Fees	(4,087)	-	(39)	-	-	-	-	-	-	-	(39)	4,049
Total One Community	132,150	-	36,809	500	59,398	-	-	26,834	(166)	-	123,374	(8,776)
<b>Site Fund Assistance</b>												
Fund-a-Need	-	-	-	-	-	-	-	-	-	50	50	50
Giving Tree	-	-	-	-	-	-	-	-	225	600	825	825
Total Site Fund Assistance	-	-	-	-	-	-	-	-	225	650	875	875
<b>The Hive</b>												
Hive Auction Proceeds	5,000	-	-	-	-	-	-	-	-	-	-	(5,000)
Signup Party Proceeds	5,000	-	-	2,164	4,679	300	-	-	-	4,000	11,143	6,143
Event Expenses	(25,000)	-	-	-	-	-	-	-	-	(18,158)	(18,158)	6,842
Hive Ticket Sales	25,000	-	-	-	-	-	-	-	6,000	8,400	14,400	(10,600)
Credit Card Processing Fees	(1,050)	-	-	-	-	-	-	-	-	(399)	(399)	651
Centerpieces	-	-	-	-	-	-	-	-	560	640	1,200	1,200
Sponsor-a-Teacher	-	-	-	-	-	-	-	-	375	(250)	125	125
Total The Hive	8,950	-	-	2,164	4,679	300	-	-	6,935	(5,767)	8,311	(639)
Uncategorized Income	-	0	-	-	-	-	-	-	-	-	0	0
<b>Yearbook</b>												
Year Book Printing	(805)	-	-	(560)	-	-	-	-	-	-	(560)	245
Year Book Sales	805	-	-	-	-	-	-	-	-	-	-	(805)
Total Yearbook	-	-	-	(560)	-	-	-	-	-	-	(560)	(560)
<b>TOTAL INCOME</b>	<b>\$ 182,280</b>	<b>\$ 1,247</b>	<b>\$ 41,476</b>	<b>\$ 2,619</b>	<b>\$ 80,837</b>	<b>\$ 3,046</b>	<b>\$ 2,456</b>	<b>\$ 55,742</b>	<b>\$ 8,442</b>	<b>\$ (4,984)</b>	<b>\$ 190,882</b>	<b>\$ 8,602</b>
<b>EXPENSES</b>												
<b>Elective Student Enrichment</b>												
Chorus Expenses	10,535	-	-	-	-	-	-	-	-	-	-	(10,535)
Chorus Tuition, Tickets, Other	(10,535)	-	-	-	-	-	-	-	-	-	-	10,535
Honey Bee Choir Expenses	8,000	-	-	-	-	-	-	-	-	-	-	(8,000)
Honey Bee Choir Tuition, Tickets, Other	(8,000)	-	-	-	-	-	-	-	-	-	-	8,000
Science Fair Expenses	5,000	-	-	-	-	-	-	-	4,640	-	4,640	(360)
Science Fair Tuition	(5,000)	-	-	-	-	-	(2,800)	(2,970)	-	-	(5,770)	(770)
Total Elective Student Enrichment	-	-	-	-	-	-	(2,800)	(2,970)	4,640	-	(1,130)	(1,130)
<b>Class Supplies</b>												
School Office Supplies	36,000	-	-	-	-	-	-	-	-	-	-	(36,000)
Classroom Supplies	31,500	-	-	-	-	-	-	-	-	-	-	(31,500)
Music Boosters	1,577	-	-	1,577	-	-	-	-	-	-	1,577	0
Consumable Workbooks	21,000	-	-	-	-	-	-	-	-	-	-	(21,000)
Total Class Supplies	90,077	-	-	1,577	-	-	-	-	-	-	1,577	(88,500)
<b>Community Involvement</b>												
New Family	300	-	-	-	-	-	-	-	-	-	-	(300)
CASA	300	-	-	-	283	-	-	-	-	-	283	(17)
Fun Fridays	150	-	-	-	-	-	-	359	-	-	359	209
Moms Night Out	-	-	-	-	-	-	-	-	-	292	1 of 292	292

	Budget FY 2021-2022	P&L Aug-21	P&L Sep-21	P&L Oct-21	P&L Nov-21	P&L Dec-21	P&L Jan-22	P&L Feb-22	P&L Mar-22	P&L Apr-22	Actual YTD 2021-2022	Actual YTD vs. Budget FY 2021- 2022
Movie Night	1,000	-	-	-	-	-	-	-	-	-	-	(1,000)
Other Business Expenses	1,000	471	-	-	115	-	50	-	-	151	787	(213)
Parent Education	1,000	-	-	-	-	-	-	-	-	-	-	(1,000)
Safe Routes to School	850	-	-	-	-	-	-	-	179	-	179	(671)
School Beautification/ Green Team	200	-	-	-	-	-	-	-	-	186	186	(14)
Cooking class	-	-	-	-	-	-	-	-	-	-	-	-
Spirit Wear	-	(394)	(95)	(20)	(250)	-	-	-	-	-	(759)	(759)
Staff Recognition	2,200	205	-	(4,190)	1,746	-	2,325	(1,631)	1,157	-	(388)	(2,588)
Total Community Involvement	7,000	282	(95)	(4,210)	1,893	-	2,375	(1,272)	1,336	629	938	(6,062)
<b>Operating Expenses</b>												
PayPal Transaction Fees (Other)	1,313	20	1	184	126	32	687	256	117	(631)	792	(521)
Filing Fees	150	20	-	-	-	(10)	-	-	-	-	10	(140)
Insurance/Fees	550	-	510	2	-	20	-	-	-	-	532	(18)
Miscellaneous Expense	-	-	4	-	-	-	-	-	-	-	4	4
Office Supplies	150	278	-	-	-	-	-	-	-	-	278	128
Software & Online Subscriptions	3,590	718	70	1,375	70	70	70	70	70	82	2,595	(995)
Tax Preparation Fee	1,800	-	-	-	-	-	-	-	-	-	-	(1,800)
Total Operating Expenses	7,553	1,036	585	1,561	196	112	757	326	187	(549)	4,211	(3,342)
<b>Other Educational Support</b>												
Funds to be Allocated (Used)	2,950	-	-	-	-	-	-	-	-	-	-	(2,950)
Safety	10,000	-	-	-	-	-	-	-	-	-	-	(10,000)
Site Fund Grant	15,000	-	-	-	-	-	-	-	-	-	-	(15,000)
Total Other Educational Support	27,950	-	-	-	-	-	-	-	-	-	-	(27,950)
<b>Student Enrichment</b>												
Accelerated Reader	8,500	-	-	-	-	-	-	-	-	-	-	(8,500)
Art Docents	2,200	-	-	-	-	-	-	-	-	-	-	(2,200)
Assemblies	9,000	-	-	-	-	-	-	-	1,778	-	1,778	(7,223)
Pottery	1,300	-	-	-	-	1,139	-	-	-	-	1,139	(161)
Mystery Science	2,500	-	-	-	-	-	-	-	-	-	-	(2,500)
Authors Fair	2,500	-	-	-	-	-	-	-	-	-	-	(2,500)
Cornerstone	1,500	-	-	-	-	-	-	-	-	-	-	(1,500)
Library	1,000	-	-	-	-	-	-	-	-	-	-	(1,000)
Mileage Club	3,500	-	-	-	-	-	-	-	1,160	-	1,160	(2,340)
Science Camp Scholarship Fund	-	-	-	-	-	-	-	-	-	-	-	-
Science Camp Expenses	-	-	-	-	-	-	-	-	-	1,092	1,092	1,092
Science Camp Tuition	-	-	-	-	-	-	-	-	-	-	-	-
Science Fair Expense	-	-	-	-	-	-	-	-	-	-	-	-
Student Council	-	-	-	-	-	-	-	-	-	-	-	-
Student Software Licenses	10,000	-	-	-	-	-	-	-	-	-	-	(10,000)
Math Night	-	-	-	-	-	-	-	-	-	-	-	-
The Swarm	2,000	-	-	-	-	-	-	-	-	-	-	(2,000)
YSI/Science Field Trips	5,700	-	-	-	-	-	-	-	-	-	-	(5,700)
Total Student Enrichment	49,700	-	-	-	-	1,139	-	-	2,938	1,092	5,168	(44,532)
<b>Technology</b>												
Computers	-	-	-	-	-	-	-	-	-	-	-	-
Computer Lab	-	-	-	-	-	-	-	-	-	-	-	-
Total Technology	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL EXPENSES BEFORE ALLOCATIO</b>	<b>\$ 179,330</b>	<b>\$ 1,318</b>	<b>\$ 490</b>	<b>\$ (1,072)</b>	<b>\$ 2,089</b>	<b>\$ 1,251</b>	<b>\$ 333</b>	<b>\$ (3,916)</b>	<b>\$ 9,101</b>	<b>\$ 1,172</b>	<b>\$ 10,764</b>	<b>\$ (168,566)</b>
<b>TOTAL EXPENSES AFTER ALLOCATION</b>	<b>\$ 182,280</b>	<b>\$ 1,318</b>	<b>\$ 490</b>	<b>\$ (1,072)</b>	<b>\$ 2,089</b>	<b>\$ 1,251</b>	<b>\$ 333</b>	<b>\$ (3,916)</b>	<b>\$ 9,101</b>	<b>\$ 1,172</b>	<b>\$ 10,764</b>	<b>\$ (168,566)</b>
<b>TOTAL INCOME</b>	<b>\$ 182,280</b>	<b>\$ 1,247</b>	<b>\$ 41,476</b>	<b>\$ 2,619</b>	<b>\$ 80,837</b>	<b>\$ 3,046</b>	<b>\$ 2,456</b>	<b>\$ 55,742</b>	<b>\$ 8,442</b>	<b>\$ (4,984)</b>	<b>\$ 190,882</b>	<b>\$ 8,602</b>
<b>NET OPERATING INCOME (LOSS)</b>	<b>\$ 0</b>	<b>\$ (71)</b>	<b>\$ 40,986</b>	<b>\$ 3,691</b>	<b>\$ 78,749</b>	<b>\$ 1,795</b>	<b>\$ 2,124</b>	<b>\$ 59,659</b>	<b>\$ (659)</b>	<b>\$ (6,156)</b>	<b>\$ 180,117</b>	<b>\$ 177,167</b>